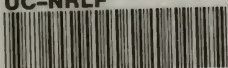


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BOOKKEEPING COMMISSION AND GENERAL MERCHANDISE

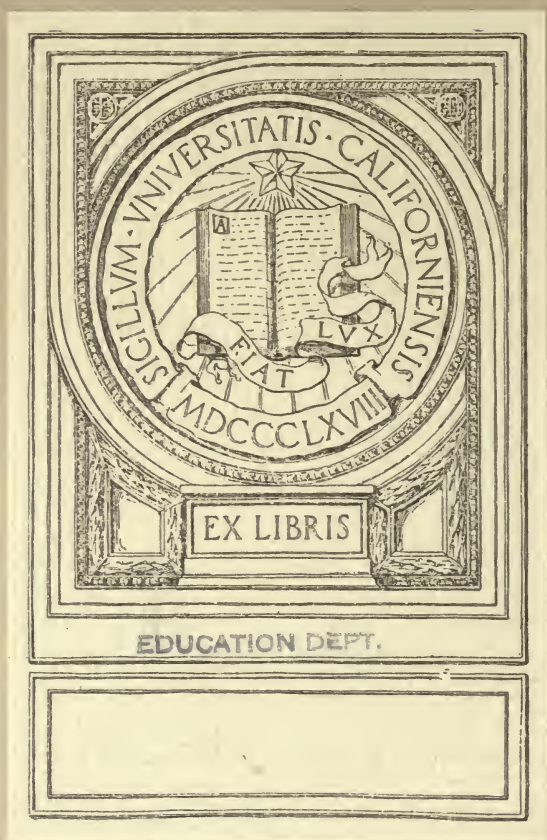
GEORGE W. MINER



GINN AND COMPANY

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COMMISSION
AND
GENERAL MERCHANDISE

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PREFACE

This set on Commission and General Merchandise has been prepared to meet the needs of those schools that require this subject in the bookkeeping course, and for those teachers and schools that wish to use independent sets for reviews or for advanced work.

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BOOKKEEPING

COMMISSION AND GENERAL MERCHANDISE SET

Object. This set is designed to illustrate a simple method of handling consignments in connection with a stock of merchandise.

A **Consignment** consists of the goods received to be sold.

The **Consignor** is the one (usually the owner) who sends or delivers the goods to the consignee.

The **Consignee** is the one to whom the goods (the consignment) are sent or delivered.

A **Commission Merchant** is the one who sells the goods received from the consignor, and makes returns for the same.

Commission is the sum received by the *commission merchant*, or *agent*, for his service in selling consignments; it is usually a certain per cent of the sales.

The goods that are entered as a consignment by the consignee are treated as a *shipment* by the consignor.

The commission merchant is responsible for all consignments sold on account.

No business forms are to be used in this set.

In the text, reference is made to various business forms, but all of these references are to be considered as aids to the student in making the required entries. For instance, if the statement is made for the student to render an account sales, the form is not to be written; only the entries relating to the transaction are made by the student.

Books. The following books will be used in this set:

The **Cashbook**, in which are entered all cash items.

The illustration sets forth the plan of this book. On the left side special columns are provided for *Merchandise* and *Consignments* sold for cash, the amounts coming from the *cash sales book* at the close of each day. On the right side special columns are provided for *Commission* and *Consignments*. The columns marked *General* are used as in an ordinary cashbook. The posting of the cashbook will be explained in the course of the set.

The model cashbook is given on pages 2 and 3.

Model Cashbook — Cash Receipts

DATE	L.F.	NAME OF ACCT.	EXPLANATION	MDSE.		CONS.		GENERAL	
19—									
July	6	1	Student	Investment				1500	
	6	1	A. R. Jones	Investment				1500	
	7	✓	Mdse.	Cash sales	34	75			
	7	✓	Cons.	" "			56	70	
	8	5	A. Morris	On account					256 20
	8	✓	Mdse.	Cash sales	143	55			
	8	✓	Cons.	" "			117	25	
	9	6	Lewis King	On account					58 90
	9	✓	Mdse.	Cash sales	98	50			
	9	✓	Cons.	" "			84	20	
	10	4	John Park	On account					175
	10	1	Mdse.	Total	276	80			276 80
	10	2	Cons.	Total			258	15	258 15
									4025 05

Receiving, or Commission, Book. In this book are recorded all consignments received, each being given a *lot number*, and by this number all transactions relating to the consignment are identified. The name and the address of the consignor are recorded, together with a statement of the goods received, the freight charges, etc.

Many different forms are used for recording consignments. Some houses use a sales book, on the left side of which are entered the goods received and all charges thereon; on the right side all sales are entered; others use a loose-leaf ledger, a sheet which has columns for recording all items pertaining to a given consignment.

Commission merchants use a stamp or a stencil for marking all consignments received, never using the name of the consignor, as the merchant does not wish to reveal the names of his consignors. The mark may be a number or a letter or a symbol or some combination of these.

When a consignment is received it is set apart by itself or placed in a stall and immediately marked. This enables a merchant to identify any consignment and to credit all sales properly.

The posting of the *receiving book* will be explained at the close of the second day's business, in the set.

Model Receiving Book, July 7, 19—

LOT NO.	L.F.				
63		John R. Lane, Flushing 60 bbl. Potatoes — Freight Car #6754, N.Y., N.H. & H.R.R.	6		
		7			
64		A. D. Mathews, Hempstead 40 bags Onions — Freight Car #4321, N.Y. Cent. R.R.	4	25	10 25

COMMISSION SET

Model Cashbook — Cash Payments

DATE	L. F.	NAME OF ACCT.	EXPLANATION	COMM.		CONS.		GENERAL	
19—									
July	6	2	Office Fixt.	Books, etc.				28	75
	6	2	Horse & Wagon	Delivery				190	
	7	3	Expense	Rent, 1 mo.				65	
	8	5	Lowe & Co.	Acct. Sales	5	80	234	20	
	8	1	Mdse.	Kane & Co.					850
	9	3	Expense					10	50
	9	5	H. B. Ware	Acct. Sales	7	09	347	41	
	10	3	Expense	Salaries					30
	10	2	Cons.		12	89	631	61	
		3	To Comm.						
	10	2	Cons.	Net					631 61
	10		Balance	In Bank					2219 19
								4025	05

Time Sales Book. In this book are recorded all goods sold on account. In the first column is extended the amount of each sale, and if the sale is accompanied by a *consignment number* the amount is also written in the column marked *Cons.*; but if it is not accompanied by a consignment number, then the amount is written in the column marked *Mdse.* The posting of this book is explained at the close of July 7, and the posting of the footings is explained at the end of the week, July 11.

Model Time Sales Book, July 7, 19—

LOT NO.	L. F.		AMOUNT	CONS.		MOSE.	
	7	Amos Bond, on acct.					
63		20 bbl. Potatoes	240	48	48		
64		5 bags Onions	3—	15	15		
65		50 Melons	30¢	15	15		
			78				
	10						
	9	David Jordan, on acct.					
65		50 Melons	30¢	15	15		
		20 bbl. Potatoes	220	52		52	
69		5 bags Onions	310	15	50	15	50
			82	50			
	1	To Cons.			108	50	
	2	To Mdse.					52

Cash Sales Book. In this book are recorded all cash sales, each amount being extended into either the column marked *Cons.* or the column marked *Mdse.* This book is closed and posted at the end of *each* day. The posting is explained at the close of July 8.

BOOKKEEPING

Model Cash Sales Book, July 8, 19—

LOT NO.	L. F.		CONS.	MDSE.
	6	S. B. Wren		
63		40 bbl. Potatoes	100	
64		10 bags Onions	29	50
		10 bbl. Potatoes		25
		To Cons.	129	50
		To Mdse.		25

Consignment Ledger. This ledger is used in addition to the general, or main, ledger and in connection with it, and shows a detailed record of each consignment.

If a second consignment is received from the same person, a second account must be opened with it, as the consignment ledger *must* have an account with *each separate consignment received*. These consignments are all identified by the particular number given when each was received and entered in the receiving book.

The posting to this ledger is explained under July 7, page 6.

Model Consignment Ledger

JOHN R. LANE Flushing

19—					19—				
July	7	Lot #63	2		July	7	20 bbl.	240	4
		60 bbl. Potatoes				8	40 bbl.	220	8
		Freight		6			60 bbl.		
	9	Com.	7	14 80					
	9	Net Proceeds	7	127 20					
				148					148

Main, or General, Ledger. This ledger corresponds to the ledger used in each of the preceding sets.

No journal will be used in this set, as no notes are handled and all purchases are for cash.

An **Account Sales** is a statement rendered by the consignee to the consignor, giving a detailed report of a given consignment; it is, in fact, a duplicate of the record found in the consignment ledger.

Model Account Sales

Springfield, July 9, 19—

Sold for Account of

Mr. John R. Lane, Flushing, L.I.

COLBURN & BRENNAN

COMMISSION MERCHANTS AND DEALERS IN
GENERAL MERCHANDISE
210 MAIN STREET

July	7	Rec'd 60 bbl. Potatoes				
		Sales				
July	7	20 bbl.	2.40	48		
		40 "	2.50	100		148
		Charges				
		Freight		6		
		Cartage				
		Commission 10%		14	80	20
		Net proceeds				80
					127	20

MEMORANDA OF TRANSACTIONS

MONDAY, JULY 6

Student and James N. Lee have this day formed a partnership for the purpose of conducting a Commission and General Merchandise business, at 210 Main Street, under the firm name of *Student* & Lee, each partner investing cash \$1000.

Enter in the cashbook, investment. (See model, pages 2-3.)

Student will have charge of the books, and Mr. Lee will superintend the business.

Engage James Downey as delivery man, at \$10 per week.

No entry for this engagement.

In this set it is assumed that a bank account is kept and all payments made by check.

Give Morand & Co. a check for \$210, in payment for a horse, a wagon, and a set of harness.

Enter in the cashbook under *Horse and Wagon* account.

Give Andrew N. Gray a check for \$50, in payment of the rent of the store for 1 mo.

Give Naples & Co. a check for \$28.50, for a bill for office books.

Enter in the cashbook under *Expense*.

Give Lamar & Son a check for \$32, in payment for 1 office desk.

Charge to *Office Fixtures*.

Give Macy & Cooper a check for \$9.50, for stationery and office supplies.

Enter in the cashbook under *Expense*.

Post the day's work. All the preceding entries have been recorded in the cashbook, and should be posted to their respective accounts in the *main ledger*; allow for each account one fourth of a page.

TUESDAY, JULY 7

Receive of John R. Lane, Flushing, 60 bbl. Potatoes, to be sold on his account; N.Y., N.H. & H.R.R., car #6754. Freight, \$6.

Enter in the receiving book, Lot No. 63. (See model, page 2.)

All freight bills will be paid at the end of each week to the Ellis Carting Co.

Receive of A. D. Mathews, Hempstead, 40 bags Onions, to be sold on his account; N.Y. Cent. R.R., car #4321. Freight, \$4.25.

A bag of onions, as used in this set, weighs 100 lb.

Continue the *lot numbers* in regular order, this being No. 64.

Receive of Loomis & Son, Macon, 500 Melons, to be sold on their account; N.Y. Cent. R.R., car #65,789. Freight, \$27.50.

Sell Amos Bond, City, on account: 20 bbl. Potatoes, lot No. 63, at \$2.40; 5 bags Onions, lot No. 64, at \$3; 50 Melons, lot No. 65, at 30¢.

Enter in the time sales book. (See model, page 3.)

Post the day's work. In the *consignment ledger* open an account with *each* consignment that has been entered in the receiving book, recording the items on the debit side, as follows: the lot number, the quantity, and the freight. Allow for each account one fourth of a page.

Refer to the model consignment ledger, page 4.

The time sales book: open an account in the *main ledger*, and debit Amos Bond for the full amount of the first sale, this amount being recorded in the first money column of the time sales book.

Credit each consignment account, in the *consignment ledger*, for the goods sold for that consignment, the *lot number* in the sales book being the guide for the posting of each amount. The page of the consignment ledger is placed at the left of each amount posted from the sales book.

This concludes the posting for the day.

WEDNESDAY, JULY 8

Give Aaron A. Bird a check for \$105, in payment for 50 bbl. Potatoes.

Enter in the cashbook under *Mdse.* in the *general* column.

This is not a consignment, but a part of the merchandise stock carried by the firm.

Receive of Bardwell & Co., Flushing, 40 bbl. Potatoes, to be sold on their account; N.Y. Cent. R.R., car #5643. Freight, \$4.

Receive of Lawrence & Son, Jamaica, 30 bbl. Potatoes, to be sold on their account; N.Y., N.H. & H.R.R., car #24,365. Freight, \$3.10.

Sell S. B. Wren, City, for cash: 40 bbl. Potatoes, lot No. 63, at \$2.50; 10 bags Onions, lot No. 64, at \$2.95; 10 bbl. Potatoes at \$2.50.

Enter in the *cash* sales book, the first two amounts being extended into the consignment column, and the third amount into the merchandise column. (See model, page 4.)

Post the day's work. The *Mdse.* amount, in the cashbook, should be posted to the main ledger; the two consignments, Bardwell & Co. and Lawrence & Son, should be posted to the consignment ledger.

Rule the cash sales book as shown in the model, page 4, and on the left side of the cashbook enter the footing of the consignment column of the sales book in the *Cons.* column; the footing of the merchandise column is carried to the left side of the cashbook, in the *Mdse.* column. Credit the consignments, in the consignments ledger, with the amounts in the cash sales book; remember the *lot number* is the guide for this posting.

This book must be closed and the footings posted *each day*.

THURSDAY, JULY 9

Render an account sales of John R. Lane's consignment, No. 63, and send him a check for the net proceeds.

Refer to Lane's account in the consignment ledger; the total sales amount to \$148; the commission at 10%, \$14.80; the net proceeds (total sales minus the commission and the freight), \$127.20.

Enter in the cashbook, recording the commission in the column marked *Comm.* and the net proceeds in the column marked *Cons.* (See fourth entry in the model cashbook, right side, page 3.)

The regular commission charge in this set will be 10%.

Sell Beatty & Co., City, on account: 15 bags Onions, lot No. 64, at \$3; 100 Melons, lot No. 65, at 25¢; 20 bbl. Potatoes, lot No. 66, at \$2.35.

Enter in the time sales book.

Receive a check from Amos Bond for the amount of the invoice sold him on July 7.

Enter in the cashbook in the *general* column.

Sell Henry M. Lord, City, for cash: 10 bags Onions, lot No. 64, at \$2.75; 100 Melons, lot No. 65, at 25¢.

Enter in the cash sales book.

Receive of John R. Lane, Flushing, 40 bbl. Potatoes, to be sold on his account; N.Y., N.H. & H.R.R., car #7846. Freight, \$5.20.

Post the day's work; if necessary, refer to preceding directions for posting.

Remember, the *cash* sales book is closed *every day*, and all the amounts represented by lot numbers, in *either* sales book, must be posted to the consignment ledger.

Close Lane's account, consignment No. 63, entering the commission and the net proceeds on the debit side; rule and foot the account, as it balances.

FRIDAY, JULY 10

Render an account sales of A. D. Mathews's consignment, No. 64, sending him a check for the net proceeds.

Receive of E. D. Snow, Hempstead, 20 bags Onions, to be sold on his account; N.Y. Cent. R.R., car #67,894. Freight, \$2.75.

Receive of Croton & Co., Atlanta, 100 Melons, to be sold on their account; Southern R.R., car #3269. Freight, \$9.40.

Give John Dunn a check for \$10, for carpenter work in the store.

Charge to *Expense*.

Sell David Jordan, City, on account: 50 Melons, lot No. 65, at 30¢; 20 bbl. Potatoes at \$2.60; 5 bags Onions, lot No. 69, at \$3.10.

Sell E. D. Cashman, City, for cash, 50 Melons, lot No. 70, at 30¢.

Sell Lester Ford, City, on account, 100 Melons, lot No. 65, at 25¢.

Sell Samuel E. Fell, City, for cash: 10 bbl. Potatoes, lot No. 67, at \$2.60; 5 bbl. Potatoes, lot No. 68, at \$2.40.

Receive of Beatty & Co., a check, for the invoice of July 9.

Sell Walter M. Davis, City, on account, 100 Melons, lot No. 65, at 25¢.

Sell Chester Willis, City, for cash, 10 bbl. Potatoes, lot No. 66, at \$2.50.

Post the day's work. Close Mathews's account, consignment No. 64.

SATURDAY, JULY 11

Render an account sales of Loomis & Son's consignment, No. 65, sending them a check for the net proceeds.

Sell Amos Bond, City, on account: 20 bbl. Potatoes, lot No. 68, at \$2.50; 10 bags Onions, lot No. 69, at \$3; 25 Melons, lot No. 70, at 25¢.

Sell Beatty & Co., City, for cash, 20 bbl. Potatoes, lot No. 67, at \$2.60.

Receive of A. D. Mathews, Hempstead, 30 bags Onions, to be sold on his account; N.Y. Cent. R.R., car #98,501. Freight, \$3.25.

Receive a check from David Jordan, for the amount of the invoice of July 10.

Sell James Goodwin, City, on account, 10 bbl. Potatoes, lot No. 66, at \$2.50.

Sell Alfred B. Jones, City, on account, 10 bbl. Potatoes, lot No. 68, at \$2.50.

Give James Downey, clerk, a check for \$10.

Charge to *Expense*.

Pay freight bills for the week by check, to Ellis Carting Co., \$65.45; this amount is the footing of the receiving book.

Enter in the cashbook in the *Cons.* column.

This sum is charged to consignments, as it represents a payment on that account.

Post the day's work. Close the time sales book (see model, page 3), and post the footing of the *Cons.* column to the credit of consignments, and the footing of the *Mdse.* column to the credit of Merchandise, in the main ledger.

Close Loomis and Co.'s account, consignment No. 65.

MONDAY, JULY 13

Render an account sales of Bardwell & Co.'s consignment, No. 66, sending them a check for the net proceeds.

Render an account sales of Lawrence & Son's consignment, No. 67, sending them a check for the net proceeds.

Give Homer C. Bush a check for \$52.50, in payment for 25 bags Onions.

Charge to *Mdse.*

Sell David Jordan, City, on account: 5 bbl. Potatoes, lot No. 68, at \$2.40; 5 bags Onions at \$3.

Give John C. Young a check for \$110, in payment for 10 tubs, 500 lb., Elgin Creamery Butter, at 22¢.

Receive of John R. Lane, Flushing, 100 bbl. Potatoes, to be sold on his account; N.Y. Cent. R.R., car #5694. Freight \$10.

Sell D. J. Mason, City, on account: 10 Melons, lot No. 70, at 28¢; 2 tubs, 100 lb., Elgin Creamery Butter, at 30¢.

Student and James N. Lee, proprietors, each withdraw by check \$75, for personal use.

Post the day's work. Close Bardwell & Co.'s account, consignment No. 66; also Lawrence & Son's account, consignment No. 67.

TUESDAY, JULY 14

Render an account sales of John R. Lane's consignment, No. 68, sending him a check for the net proceeds.

Receive cash of Lester Ford, in full of account.

Sell James Goodwin, City, on account: 50 bbl. Potatoes, lot No. 72, at \$2.60; 10 bags Onions, lot No. 71, at \$2.90.

Sell Daniel Osgood, City, for cash: 10 Melons, lot No. 70, at 23¢; 3 tubs, 150 lb., Elgin Creamery Butter, at 28¢; 10 bbl. Potatoes at \$2.60.

Receive of Bardwell & Co., Flushing, 25 bbl. Potatoes, to be sold on their account; N.Y. Cent. R.R., car #74,823. Freight, \$2.90.

Give Aaron R. Bird a check for \$208.50, in payment for 100 bbl. Potatoes.

Sell Lester Ford, City, on account: 5 bags Onions, lot No. 69, at \$3; 20 bbl. Potatoes at \$2.55; 3 tubs, 150 lb., Elgin Creamery Butter, at 30¢.

Receive cash of Walter M. Davis, in full of account.

Post the day's work. Close Lane's account, consignment No. 68.

WEDNESDAY, JULY 15

Render an account sales of Croton & Co.'s consignment, No. 70, sending them a check for the net proceeds.

In this consignment 5 melons were spoiled in shipping, so that the sale of 95 melons closes the consignment. Indicate this fact in the Consignment account.

Render an account sales of E. D. Snow's consignment, No. 69, sending him a check for the net proceeds.

Receive of E. D. Snow, Hempstead, 50 bags Onions, to be sold on his account; N.Y. Cent. R.R., car #679. Freight, \$6.25.

Give John C. Young a check for \$200, in payment for 20 tubs, 1000 lb., Elgin Creamery Butter, at 20¢.

Receive of James Goodwin a check for the amount of the invoice sold him on July 11.

Post the day's work. Close Croton & Co.'s account, consignment No. 70; also E. D. Snow's account, consignment No. 69.

THURSDAY, JULY 16

Sell Walter M. Davis, City, on account, 50 bbl. Potatoes, lot No. 72, at \$2.60.

Receive of Alfred Jones a check for the amount of the invoice sold him on July 11.

Sell Beatty & Co., City, on account: 10 bags Onions, lot No. 71, at \$3.05; 15 bbl. Potatoes, lot No. 73, at \$2.40.

Receive of D. J. Mason a check for the amount of the invoice sold him on July 13.

Sell Smith Bros., City, for cash: 25 bbl. Potatoes at \$2.60; 6 tubs, 300 lb., Elgin Creamery Butter, at 30¢.

Receive cash of Lester Ford, on account, \$100.

Sell Alfred Jones, City, on account: 10 bags Onions, lot No. 74, at \$3.05; 10 bbl. Potatoes, lot No. 73, at \$2.55.

Post the day's work.

FRIDAY, JULY 17

Render an account sales of John R. Lane's consignment, No. 72, sending him a check for the net proceeds.

Receive of Hildebrand & Co., Hempstead, 1 carload, 120 bbl., Potatoes, to be sold on their account; N.Y. Cent. R.R., car #5679. Freight, \$12.

Render an account sales of Bardwell & Co.'s consignment, No. 73, sending them a check for the net proceeds.

Sell Merrick & Johnson, City, for cash: 15 bbl. Potatoes at \$2.50; 4 tubs, 200 lb., Elgin Creamery Butter, at 31¢; 5 bags Onions at \$3.

Receive a check of Amos Bond, on account, \$50.

Receive a check of James Goodwin, on account, \$100.

Sell Bruce Wilson, Springfield, for cash, the carload of Potatoes, lot No. 75, received this morning from Hildebrand & Co., at \$2.40. As the car has not been unloaded it is forwarded at once.

Receive a check from Bruce Wilson for the carload of Potatoes.

Receive of John R. Lane, Flushing, 60 bbl. Potatoes, to be sold on his account; N.Y. Cent. R.R., car #6400. Freight, \$6.85.

Receive of Croton & Co., Atlanta, 100 Melons, to be sold on their account; N.Y. Cent. R.R., car #5023. Freight, \$5.65.

Sell D. J. Mason, City, on account, 10 bags Onions, lot No. 71, at \$3.

Post the day's work. Close John R. Lane's account, consignment No. 72; also Bardwell & Co.'s account, consignment No. 73.

SATURDAY, JULY 18

Render an account sales of A. D. Mathews's consignment, No. 71, sending him a check for the net proceeds.

Receive of Howard & Son, Jamaica, 1 carload, 120 bbl., Potatoes, to be sold on their account; N.Y. Cent. R.R., car #465. Freight, \$12.50.

Render an account sales of Hildebrand & Co.'s consignment, No. 75, sending them a check for the net proceeds.

Sell Amos F. Aldrich, City, for cash: 10 bbl. Potatoes at \$2.60; 10 bags Onions, lot No. 74, at \$3.

Give James Downey a check for 1 week's salary, \$10.

Pay freight bills for the week by check to Ellis Carting Co., \$56.15.

Post the day's work. Close the time sales book and post it.

Rule and foot the receiving book.

Close A. D. Mathews's account, consignment No. 71 ; also Hildebrand & Co.'s account, consignment No. 75.

Rule and foot the cashbook, following the form and arrangement of the model cashbook, pages 2 and 3. In finding the balance of cash do not count in the *Comm.* column, as this does not represent cash paid out.

On the left side, post the footing of the *Mdse.* column to the credit of *Merchandise*, and the footing of the *Cons.* column to the credit of *Consignments*.

On the right side, the footing of the *Comm.* column is posted as a journal entry, debiting *Consignments* and crediting *Commission* ; the footing of the *Cons.* column is posted to the debit of *Consignments*.

After the posting is completed, hand all books to the instructor for inspection and approval.

INVENTORIES, JULY 18, 19—

Merchandise :

40 bbl. Potatoes at \$2	\$80.	
15 bags Onions at \$2.40	36.	
12 tubs, 600 lb., Butter, at 21¢	<u>126.</u>	\$242.

Horse and Wagon :

Cost	\$210.	
Depreciation	<u>10.</u>	\$200.

Office Fixtures :

Cost	\$32.	
Depreciation	<u>5.50</u>	\$26.50

Expense :

Office Books and Supplies	\$28.50	
Depreciation	<u>5.00</u>	\$23.50

Take a trial balance of the main ledger and submit it to the instructor for approval.

Take an abstract of the consignment ledger and submit it to the instructor for approval.

Make the two statements. In the resource and liability statement the Consignment account appears as a liability.

Hand the statements to the instructor for approval.

NOTE. If the ledger is closed by journal entry, record the entry on page 1, blank #1.

Close the ledger ; divide the net gain equally between the partners.

Hand all books to the instructor.

COMMISSION PROBLEMS

Directions. Perform the required work, then hand it to the instructor for inspection and approval.

When an account sales is called for in any of these problems, duplicate the form given on page 5.

1. James N. Jackson, a commission merchant, has sold the following consignment for George H. Harmon :

60 bu. Potatoes at 84¢
 35 bags Onions at \$2.40
 25 bbl. Melons at \$3.60

Jackson paid the freight, \$6.20, and deducted his commission at 5% ; find the net proceeds.

If the consignment cost Harmon \$172.40, what was his gain per cent ?

2. H. B. Morris, a broker, bought for Geo. N. Haswell, a speculator, 4000 bu. of wheat at 98 $\frac{3}{4}$ ¢, on a commission of $\frac{1}{8}$ ¢ per bushel. What was the broker's commission, and what was the cost of the wheat to Haswell ?

3. Render an account sales, under the current date, for sales by you, a commission merchant, for the account of Gray & Howard, Atlanta, Ga. :

50 bbl. Standard Flour at \$6.50
 60 bbl. XX Flour at \$5.80
 40 bbl. Pillsbury Flour at \$5.20
 100 bbl. Peerless Brand at \$5.50
 25 bbl. XXX Flour at \$5

Charges : freight, paid by you, \$42.10 ; commission, 6%.

4. Render an account sales. Geo. M. Jenson, Chicago, Ill., a commission merchant, has sold for R. M. Gilson, Atlanta, Ill., the following :

100 bu. Potatoes at 81¢
 50 bags Onions at \$2.60

Charges : freight, paid by Jenson, \$4.25 ; cartage, \$1.10 ; commission, 6% ; guaranty, $\frac{1}{2}$ %.

5. John S. Crane, a broker, bought cotton for the Lewis Manufacturing Co., as follows :

600 bales, 300,000 lb., at 11 $\frac{1}{2}$ ¢
 1100 bales, 550,000 lb., at 10 $\frac{3}{4}$ ¢
 400 bales, 200,000 lb., at 9 $\frac{1}{2}$ ¢

The broker's charges were \$7.50 for each 100 bales. How much did the broker receive, and what did the cotton cost the manufacturer ?

6. Render an account sales, under the current date, for sales by you, a commission merchant, for the account of Lay & Green, Wooster, Ohio :

6 cs., 142 doz., Eggs, at 24¢

4 bx., 220 lb., Cheese, at 16¢

5 tubs, 250 lb., Butter, at 30¢

Charges : freight, paid by you, \$8.50 ; cartage, \$1.50 ; commission, 4% ; guaranty, 1%. Report the breakage of 2 doz. eggs.

7. Render an account sales, using the current date. Wm. T. Brown, Buffalo, N.Y., a commission merchant, sells for your account the following :

48 bbl. Apples at \$5.20

100 bu. Potatoes at 82¢

Charges : freight, \$27.55 ; cartage, \$3.10 ; commission, 4% ; guaranty, 1%. Report the loss of 2 bbl. apples by decay and damage in shipping.

8. John S. Lee, a broker, bought for you 22,500 bu. wheat at 91½¢. If, at the end of 15 da., Lee sold the wheat at 96¾¢, and charged ¼¢ per bushel for buying and the same for selling, what was your gain ? (Interest not included.)

9. Find the amount to be charged to Reese & Co. John S. Drake, Cleveland, Ohio, has purchased for the account of Reese & Co., Indianapolis, Ind. :

10 hf. ch., 600 lb., Japan Tea, at 31¢

10 hf. ch., 500 lb., Oolong Tea, at 42¢

Charges : drayage, \$5.50 ; commission, 4% ; guaranty, 1%.

10. Find the rate of commission and the amount due from Lane & Son. Lakin Bros., New York City, have purchased for the account of Lane & Son, Albany, N.Y., the following :

500 bbl. Washburn-Crosby Flour at \$6.20

100 bbl. XXXX Flour at \$5.75

250 bbl. Peerless Flour at \$5.25

Charges : cartage, \$13.60 ; commission, \$199.50.

11. Render an account sales, under the current date, for sales by H. Rich, Omaha, Nebr., a commission merchant, for the account of Leach & Son, your place, as follows :

250 bu. Potatoes at 86¢

Charges : freight, paid by Rich, \$9.25 ; cartage, \$2.50 ; commission, 5% ; insurance, \$1.90.

12. Render an account sales, under the current date, for sales made by L. R. Howard, commission merchant, Denver, Colo., for the account of Streeter & Co., your place, as follows :

100 bbl. Baldwin Apples at \$6.50

100 bbl. Greenings at \$5.80

Charges : freight, paid by Howard, \$32.65 ; commission, 5% ; storage, \$3.50. \$50 in cash was advanced by Howard when the consignment was received.

13. Harry C. Jones, a commission merchant, Columbus, Ohio, has sold for *Student* the following consignment :

250 bbl. Baldwin Apples at \$5.80

Render the account sales, as follows : freight, paid by Jones, \$37.45 ; commission, 10% ; insurance, \$8.65 ; Jones has already honored your sight draft for \$300.

14. *Student*, a commission merchant, has sold for Kerr & Co., Lockport, N. Y., the following consignment :

100 bbl. Greening Apples at \$5.75

200 bu. Potatoes at 82¢

Freight, paid by *Student*, \$42 ; cartage, \$11.60 ; commission, 5% ; guaranty, 1% ; cash advanced by you, \$250.

a. Render an account sales.

b. Make all your entries from the receipt of the consignment until the rendering of the account sales.

15. Henry S. Jenkins, a commission merchant, 28 Washington Street, New York City, received from King & Son, Watertown, N. Y., a consignment of 3000 bu. Potatoes. The potatoes were sold for 73¢ per bushel, for cash.

The following charges were paid by Jenkins : storage, \$5.30 ; commission, 5% ; cash advanced to King & Son, \$300.

a. *Student*, as bookkeeper for Jenkins, renders the account sales.

b. Make all the entries on Jenkins's books from the receipt of the consignment until the rendering of the account sales.

16. *Student*, a commission merchant, receives from James S. Benton, Minneapolis, Minn., 200 bbl. Pillsbury Flour, to be sold on his account.

Before selling the flour *Student* accepted Benton's 10-day sight draft for \$500.

The flour was sold at \$6.50 per barrel, cash.

Render an account sales, as follows : freight, paid by *Student*, \$68.75 ; commission, 5% ; storage, \$18.50 ; cartage, \$16.

17. *Student* sends a shipment of 200 bbl. Baldwin Apples to Horne & Co., commission merchants, 56 Washington Street, New York City, to be sold for *Student's* account.

Make your entry when you sent the apples ; they cost you \$5.20 per barrel, and you paid the freight in cash, \$15.40.

Make Horne & Co.'s entry when they received the apples.

Horne & Co. sell the apples at \$6.90 per barrel, cash.

Render the account sales of Horne & Co. : commission, 10% ; storage, \$3.

Make Horne & Co.'s entry when they render the account sales.

Make your entry when you receive the returns from the shipment.
What is your gain on the whole transaction?

18. *Student*, a commission merchant, receives from H. F. Cleary, Hudson, N.Y., a consignment of 300 bbl. Greening Apples.

Student made the following sales:

To John Roach 100 bbl. at \$5.80, as follows: cash \$300; balance on account.

To James K. Presser 100 bbl. at \$6.00, as follows: cash \$200; balance on 10-day sight draft, which Presser agrees to accept on presentation. The draft is in favor of *Student*.

To Homer E. Brock 100 bbl. at \$5.90, as follows: he indorses and passes to you Harold Mason's note for \$300, on which interest at 6% has accrued for 52 da., and his check for the balance.

a. Render an account sales: commission, 10%; freight, \$13.50; storage, \$2.50.

Send your check for the net proceeds.

b. Make each entry on your books from the receipt of the consignment to the rendering of the account sales.

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